

The Millionaire Real Estate Agent

By Gary Keller, Dave Jenks, Jay Papasan, Gary Keller, Dave Jenks

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Take your real estate career to the highest level!

"Whether you are just getting started or a veteran in the business, *The Millionaire Real Estate Agent* is the step-by-step handbook for seeking excellence in your profession and in your life."

--Mark Victor Hansen, cocreator, #1 *New York Times* bestselling series *Chicken Soup for the Soul*

"This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere."

--Robert T. Kiyosaki, *New York Times* bestselling author of *Rich Dad, Poor Dad*

The Millionaire Real Estate Agent explains:

- Three concepts that drive production
- Economic, organizational, and lead generation models that are the foundations of any high-achiever's business
- How to "Earn a Million," "Net a Million," and "Receive a Million" in annual income

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The Millionaire Real Estate Agent By Gary Keller, Dave Jenks, Jay Papasan, Gary Keller, Dave Jenks Bibliography

- Sales Rank: #17937 in eBooks
- Published on: 2004-04-01
- Released on: 2004-04-01
- Format: Kindle eBook

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Editorial Review

Review
"Keller presents the million-dollar benchmark as a symbol of excellence, rather than a monument to materialism." -- *Chris Leporni, Realtor Magazine*

"The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and your life." -- *Mark Victor Hansen, Co-creator #1 New York Times best-selling series Chicken Soup for the Soul(R) and Co-author, The One Minute Millionaire*

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From the Author
"Hundreds of people who have attended The Millionaire Real Estate Agent seminars have all asked Dave and me the same thing—when will The Millionaire Real Estate Agent be available in audiobook form?" said Gary Keller, author of the book along with Dave Jenks and Jay Papasan. "They know the secrets of The Millionaire Real Estate Agent are most valuable when they are heard over and over. Now it’s possible to do just that, by listening to The Millionaire Real Estate Agent in one’s car, office, home—anytime and anyplace."

"The Millionaire Real Estate Agent is all about maximizing one’s personal resources. With the audiobook version of The Millionaire Real Estate Agent, people can make the most of their most precious resource—their time," added Jenks. "The Millionaire Real Estate Agent Audio Book is a perfect traveling companion and the best business investment an agent on-the-go can make."

From the Back Cover

Take Your Real Estate Career to the Highest Level!

"Gary Keller knows the beauty of a simple path to a spectacular goal! Whether you are just getting started or a veteran in the business, *The Millionaire Real Estate Agent* is the step-by-step handbook for seeking excellence in your profession and in your life."

--Mark Victor Hansen, Co-creator, #1 *New York Times* best-selling series *Chicken Soup for the Soul*, Co-author, *The One Minute Manager*

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--Robert T. Kiyosaki, *New York Times* best-selling author of *Rich Dad, Poor Dad*

"In *The Millionaire Real Estate Agent*, Gary Keller's positive influence on the careers of so many agents is encapsulated for all to enjoy and utilize."

--Howard Brinton, Founder and CEO, Star Power Systems, Inc

"Gary Keller understands that to become a real millionaire, it starts with a a change in your thinking. You must treat your business like a business with a focus on long-term profitability."

--Brian Buffini, President and Founder, Providence Systems, Inc.

Anyone who wants to turn their real estate practice into a highly successful business must understand the fundamental models that drive the best real estate agents in the industry. In *The Millionaire Real Estate Agent* these models are revealed and explained. This book represents the culmination of decades of real estate experience, research, and consulting, with case studies from some of the top millionaire agents in the U.S.

In this revolutionary handbook you'll learn:

- Three key concepts that drive mega-agent production.
- Essential economic, budgetary, organizational, and lead generation models that are the foundations of any high-achiever's business.
- The distinguishing characteristic of Millionaire Real Estate Agents--the way they think!
- How you can get on the real estate career path to "Earn a Million," "Net a Million," and then "Receive a Million" dollars in annual income.

The Millionaire Real Estate Agent is not about quick fixes. It is about the innovative application of proven business techniques to the real estate industry. Isn't it about time you put your career on the path to becoming a Millionaire Real Estate Agent?

Users Review

From reader reviews:

Carla Smith:

A lot of people always spent their very own free time to vacation or go to the outside with them household or their friend. Are you aware? Many a lot of people spent many people free time just watching TV, or maybe playing video games all day long. If you want to try to find a new activity that is look different you can read some sort of book. It is really fun in your case. If you enjoy the book that you read you can spent the entire day to reading a e-book. The book The Millionaire Real Estate Agent it doesn't matter what good to read. There are a lot of folks that recommended this book. They were enjoying reading this book. Should you did not have enough space bringing this book you can buy the particular e-book. You can m0ore easily to read this book out of your smart phone. The price is not to cover but this book has high quality.

Craig Harrison:

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Scott Rochelle:

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Jacquelynn Laverty:

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